

Transaction-Based Finance for Africa



SOLUTION

Transaction-Based Finance for Africa is tailored for companies involved in the trade of finished goods to and from the Sub-Saharan African region, with self-liquidating transactions settled in hard currency.

FOR WHOM IS THIS?

Client Profile:

Businesses engaged in Exporting, Importing, or Trading
Demonstrated a track record of successful trading for at least 3 years
Achieved an annual turnover exceeding \$5 million, with both annual audited and quarterly management accounts readily available
Proven history of dealing with goods and maintaining relationships with trading partners and counterparties

Basic Criteria:

Involvement in the movement of goods to and from Africa
Focus on handling finished goods
Pre-sale of goods is a standard practice
Ability to generate hard currency receivables
Demonstrated profitability in trades after factoring in financing costs
Utilization of the financing facility primarily for specific trade transactions rather than general working capital needs

Basic Features:

A financial facility centered around facilitating transactions
Typically, the funding provided is of a short-term nature, with durations ranging from 30 to 180 days
The facility is structured to be self-liquidating through the sale of goods
Loan-to-value ratios typically fall within the range of 60% to 85%

Elite Financial Solutions

<https://elitespv.com/>

Website covering this Financial Product

<https://elitespv.com/funding-african-trading-transactions/>

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